



## Brent D. Mosby

Partner  
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For the past 20 years, Brent has provided pragmatic, responsive legal advice to his clients. Those clients have ranged from large enterprise software companies, where Brent has served as general counsel, to closely-held businesses, Fortune 500 companies, and private investment firms, which Brent has represented during his time in private practice. By drawing on his in-house background and private practice experience, Brent is able to assist clients on a broad range of matters, including mergers and acquisitions, commercial transactions, and outside general counsel services.

Brent has played a leading role in many M&A transactions, ranging from small deals to multi-billion-dollar transactions between public companies. He has led tuck-in acquisitions, corporate carve-outs, and cross-border transactions. He has negotiated several transition services agreements in connection with M&A deals, and he has practical experience leading post-closing integration activities.

Brent has negotiated hundreds of contracts in his career including master services agreements, reseller agreements, software license agreements, supply agreements, warehouse and transportation agreements, vendor contracts, independent contractor agreements, professional services agreements, and employment contracts. Brent also has created a suite of contract documents to streamline the customer contracting process as well as a contract playbook with fallback provisions to allow legal and business teams to negotiate contracts more efficiently.

Given Brent's experience leading in-house legal teams and working closely with C-suite executives, he is highly qualified to offer external general counsel services to companies lacking an in-house legal team or simply needing day-to-day legal assistance. In this role, Brent assists businesses of all sizes in addressing day-to-day legal needs, including organizing and structuring new entities, reorganizing and recapitalizing entities, advising on leadership and ownership succession planning matters, and reviewing and drafting all manner of agreements. Brent is attuned to the budget and resource constraints faced by many legal departments and is well-positioned to provide efficient and cost-effective solutions.

Finally, Brent works with business owners and other individuals to develop wealth transfer plans designed to pass their property to family members and other beneficiaries in a tax-efficient manner.

## **Services**

- Corporate & Transactional

## **Education**

- Indiana University Robert H. McKinney School of Law (J.D., 2002)
- Indiana University (B.S., 1997)
  - Finance

## **Bar Admissions**

- Indiana

## **Court Admissions**

- State Courts of Indiana
- U.S. Court of Appeals for the Seventh Circuit

## **Affiliations/Memberships**

- Association for Corporate Growth (2010 - Present)
- Venture Club of Indiana (2013 - Present)
- Indianapolis Bar Association Business Law Section
  - Executive Committee Member (2011 - 2015)
- Association of Corporate Counsel, Indiana Chapter
  - Treasurer (2011 - 2014)

## **Distinctions**

- The Indiana Lawyer, Up and Coming Lawyer (2007)