



## Louis M. Oliverio

Partner  
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Louis has practiced law for more than 18 years.

He has developed a broad real estate practice focusing on acquisitions, dispositions, real estate leasing and financing. He concentrates on commercial real estate and corporate matters with an emphasis on representing developers of retail, mixed-use, urban development and transit-oriented development projects and hospital systems, developers, and health care providers in the development of medical office buildings. He has also represented clients in the resort and hospitality sector.

Louis' experience includes preparing, reviewing, and negotiating real estate development agreements, long-term ground leases, reciprocal easement agreements, space leases, condominium declarations and building cost-sharing declarations, as well as declarations of vertical subdivisions, outparcel agreements and easements, and operating and easement agreements. He represents retail developers and operators, resort operators, urban mixed-use developers, and health care developers, providers and hospital systems.

Earlier in his career, he was special counsel with DLA Piper and a partner with Epstein Becker Green. Prior to that, he served as associate general counsel to a retail company, where he drafted and negotiated commercial leases for shopping center space, participated in land acquisition negotiation for commercial retail development sites and handled several landlord-tenant matters. Louis also advised a retail company on labor and employment matters, insurance procurement, safety and risk management issues, general corporate affairs, intellectual property, pending litigation and other legal matters. He continues to advise clients on these matters, as requested, in his practice today.

Louis was elected as district council chair for the Pittsburgh District Council of Urban Land Institute in 2012 and served until 2015. In addition, he is a full member of ULI, serves on the Urban Development and Mixed Use Council (UDMUC), a national real estate council where he shares ideas with other industry leaders on timely trends in commercial real estate development. He has been active with the Pittsburgh Chapter of the National Association of Industrial and Office Properties (NAIOP) and serves on the Economic Development Committee. He was recognized in 2007 by Atlanta magazine as a Georgia Rising Star. Louis was appointed as the attorney representative to the County Records Committee of Pennsylvania by Governor Thomas Corbett.

He served for a four-year term as school director of the Upper St. Clair School District from 2011 to 2015. He was elected by voters of Pennsylvania's 37th Senate District as a member of Republican party of Pennsylvania in 2010 and, again in 2014, was elected by the voters of the 18th Congressional District of Pennsylvania as an alternate delegate to the 2012 Republican National Convention.

## Services

- Corporate & Transactional
- Real Estate
- Leasing & Property Management
- Acquisitions & Dispositions

## Education

- Wake Forest University School of Law (J.D.)
- Duke University (B.A.)

## Bar Admissions

- Georgia
- Pennsylvania
- West Virginia

## Affiliations/Memberships

- Urban Land Institute (ULI)
- National Association of Industrial and Office Properties (NAIOP)
- International Council of Shopping Centers (ICSC)

## Distinctions

- Georgia *Rising Star*®

## Publications

September 30, 2014

**New Amendment to the Interstate Land Sales Full Disclosure Act (ILSA) could be Good News for Condominium Developers**

September 3, 2013

**Special Considerations with Healthcare Real Estate Leasing**

Western Pennsylvania Healthcare News