



## Martiné "Marty" R. Dunn

Partner  
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Marty is a member of the firm's Board of Directors, Executive Committee, and chair of the Diversity Committee. He is a leader in fostering economic development through entrepreneurial alliances involving for-profit, non-profit and governmental entities. Marty represents closely held and large companies in connection with business structuring, acquisitions, and commercial loan transactions. He provides strategic counsel to clients through advocacy, coalition-building and creative service solutions. Marty has extensive experience representing clients in the acquisition, sale, lease, development and construction of a variety of commercial real estate properties, including major healthcare facilities, office complexes and shopping centers. He has also represented lenders and developers in an assortment of structured finance transactions, many of which involved New Markets, Historic or Low Income Housing Tax Credits.

Earlier in his career, Marty had the distinction of serving as the partner-in-charge for the Cincinnati office of a statewide law firm, which made him the first African-American managing partner of a law firm in Cincinnati.

### Services

- Commercial Finance
- Corporate & Transactional
- Nonprofit Organizations
- Banking & Financial Services
- Real Estate
- Tax Credits, Affordable Housing, & Economic Development

### Education

- University of Michigan Law School (J.D., 1984)
- Northwestern University (B.S., 1981)

### Bar Admissions

- Ohio

## **Court Admissions**

- U.S. District Court for the Southern District of Ohio

## **Affiliations/Memberships**

- American Bar Association
- National Bar Association
- Ohio State Bar Association
- Cincinnati Bar Association
- Black Lawyers Association of Cincinnati
- United Way/American Red Cross Partnership Committee
- National Underground Railroad Freedom Center, past member of the Board of Directors and a past presiding co-chair
- FreeStore/FoodBank, secretary, Board of Trustees
- Corwine Foundation, secretary
- Cincinnati Museum Center, vice president, Board of Trustees
- Greater Cincinnati Minority Counsel Program, Board of Directors
- Port of Greater Cincinnati Development Authority, former member of Board of Directors
- Metropolitan Club, past chair, former member of the Board of Governors
- 2018 YWCA Greater Cincinnati Career Women of Achievement, panel of judges

## **Distinctions**

- *Best Lawyers*®
  - Corporate Law (2021)
- *Ohio Super Lawyers*®
- Peer Review Rated AV in *Martindale-Hubbell*
- Power 100 List of The Most Influential African-American Attorneys by *On Being a Black Lawyer*
- *Savoy Magazine's* Most Influential Black Lawyers
- American Bar Foundation, fellow
- Cincinnati Reds Community Advocate Award (2019)
- Cincy Leading Lawyers, Cincy Magazine (2020)
- Lawyers of Color Power List (2020)
- National Black Lawyers - Top 100

## Experience

### **Housing Agency Director Cleared of Mismanaging Funds**

We represented a metropolitan housing agency whose executive director was alleged to have improperly used public funds for his own benefit. We interviewed agency employees and examined records for evidence that the director had shown favoritism to any of his employees or used public money for personal use. The allegations and investigations were heavily covered in the local press. Although there were no findings of impropriety by the executive director, we recommended stricter financial controls for the future.

### **Acquisition, Financing and Restoration of an Historic Inner City Hotel**

Represented a developer in a joint venture with a Minority Business Enterprise in a \$35 million project involving the acquisition, financing and restoration of an historic inner city hotel, which included both the conversion to office space and the leasing of the office to a major healthcare organization. The transaction “twinned” New Markets and Historic Tax Credits in conjunction with other private and public financing vehicles.

### **Development of a Midwestern hospital**

Served as counsel for the source and direct lender in the financing for the development of a Midwestern hospital in a deal that utilized New Markets Tax Credits and assisted the lender and other parties to resolve a myriad of complex real estate problems that arose during the project.

### **Redevelopment of a Mixed-Use Retail and Office Using Tax Credits**

Advised a local economic catalytic organization as the Qualified Active Low-Income Community Business (“QALICB”) in a transaction that involved New Markets and Historic Tax Credits. The tax credits were used to redevelop a mixed-use retail and office as part of a comprehensive revitalization effort.

### **Development of Sites for New Homeless Shelters**

Represented an urban economic development company in the negotiation of property exchanges and with the secured financing and development of the sites for new centralized homeless shelters.

### **Strategic Acquisition of Workflow One for \$218 Million by Standard Register**

The opportunity, and the ability, to grow is an important factor in the success of any business, especially in an increasingly-competitive marketplace. We advised Standard Register, formerly one of the world’s leading providers of printing and business communication solutions, throughout their purchase of Workflow One, a print management and distribution company. The value of all consideration and financing totaled in excess of \$350 million.