Transactions

Black Mountain, CA. Represented three generations of three families in the $25 million sale of 120 acres of undeveloped land to a national homebuilder, coordinated payouts to the family members, and negotiated endangered species and entitlement issues with the city and developer.

Santa Barbara, CA. Counsel for the Hearst Corporation in condemnation proceedings pertaining to land it owned adjacent to Gaviota State Park that was sought by the State of California via eminent domain for expansion of the park and campground.

San Simeon, CA. One of two counsel for the Hearst Corporation in the generation of an environmental impact report for the 80,000-acre Hearst Ranch, which included presentations at state and local public hearings; and, coordinated with experts in creating and modifying the EIR.

New York, NY. One of two US attorneys for Britain's Exports Credit Guarantee Department in a $2 billion international monetary debt-swap programme, and negotiated terms with 15 US-based banks that swapped fixed-rate for floating-rate obligations, and dollars for pounds sterling.

Greensboro, NC. Represented the receiver in an $8.5 million sale of commercial property held by a limited partnership that was part of a Ponzi scheme involving investors in 18 limited partnerships each of which owned real property located through the US.

San Diego, CA. Represented a widow in negotiating the sale of three medical/rehabilitation facilities owned and operated by her late physician-husband to his partner and a third-party.

Vista, CA. Counsel for sellers of a 10-acre undeveloped multi-family residential property to the City of Vista, following a judgment against the City in federal court, and settlement of the state court claims utilizing an IRS section 1033 tax deferred exchange.

Alpine, CA. Represented the purchaser of an option for 38 acres that was developed into finished residential lots with all infrastructure constructed; and then negotiated the sale of the finished lots to a regional single-family home builder.

San Diego, CA. Represented the purchasers of a 60,000 square-foot city block, zoned for a high-rise office building, from a seller that had acquired the property through the Resolution Trust Corporation (RTC) during the savings and loan crisis of the 1990s.

San Diego, CA. Counsel sellers of the 60,000 square-foot city block for $7.3 million to the developer of a high-rise apartment complex, negotiated an IRS section 1033 exchange through the redevelopment agency, and coordinated earthquake trenching and environmental assessment.

New York, NY. Negotiated the terms of a sublease between Aer Lingus (Aerlinte Eireann Teoranta) and Aeomar Airlines for cargo space at J. F. Kennedy International Airport as part of its lease with the New York Port Authority.

Mission Valley, San Diego, CA. Represented the purchaser of a 50,000 square foot four-story office building for $8 million and negotiated the terms of acquisition financing.

New York, NY. Counsel for Burberrys Ltd. in negotiating a licensing and royalty agreement with Cluet Peabody & Co., Inc., for use in the US of the "Burberrys" trademark and trade names for manufacturing men's shirts.

Burbank, CA. Represented and negotiated terms of proposals by promoters and facilitators of tours by the Harlem Globetrotters and Ice Capades in the Peoples Republic of China.